

**BEFORE THE
PUBLIC SERVICE COMMISSION OF SOUTH CAROLINA
DOCKET NO.: 2020-234-T | Carolina Procurement Institute**

In Re: Application of Carolina Procurement)	
Institute, LLC for Class E (HHG))	APPLICANT’S
Certificate Household Goods, as defined)	PREFILED TESTIMONY
in S.C. Code Ann. Regs S103-210(1):)	
Between Points and Places in S.C.)	
_____)	

1. How are you affiliated with Carolina Procurement Institute, LLC?
 - a. I am the owner and operator.
2. How long have you been in business?
 - a. I have been in this industry for 22 years.
3. How many people do you employ?
 - a. Currently, I am the only employee.
4. Why have you filed this application?
 - a. I have filed this application to obtain a Class E household goods mover’s license for intrastate moves within South Carolina.
5. What is the primary focus of your business?
 - a. Currently, the primary focus of my business is commercial. I have had success in the past with working with Shaw Air Force Base in Sumter, South Carolina and Fort Jackson Army Base in Columbia, South Carolina.

6. What plans do you have to expand?
 - a. I plan to apply for certification to transport hazardous waste materials. I have spoken with and obtained quotes from website developers as a part of my marketing plan.
7. What do you see as areas of potential growth?
 - a. I would like to service the University of South Carolina and its' medical university. I would also like to service the hospital systems of Prisma and McCleod Health.
8. What is your level of experience?
 - a. I have over 22 years of experience.
9. Are there any outstanding court orders or judgements against you or your company?
 - a. Yes. I am currently appealing that matter.
10. Do you hold any other certificates or licenses for moving services?
 - a. Yes. I have a certification with Department of Transportation as a Disadvantaged Business Enterprise.
11. To the best of your knowledge have there been any complaints filed with any organization against you or the company?
 - a. No.
12. Where did you publish your notification?
 - a. I published notification in "The State" newspaper on October 30, 2020.

13. Have you received an insurance quote?

- a. Yes. I received an insurance quote from Affordable Insurance Solutions, LLC, a licensee of Progressive Insurance.

14. On what policy amount was your quote based on?

- a. Liability was based on \$750,000.00; Cargo was based on \$10,000.00

15. Do you recall the minimum for nonhazardous materials?

- a. The minimum is \$500, 000.00 for vehicles less than 10,000 lbs. and \$750,000.00 for vehicles 10,000 lbs. or more.

16. How much cargo insurance are you required to carry?

- a. I am required to carry \$2500.00 in cargo insurance.

17. Have there been any changes to the financial statement submitted during the application process?

- a. Yes. I had to correct an error on page 3 of 10 to match the number on the balance statements in the attachments of the application.

18. How did you go about setting your rate schedule?

- a. I based my rate scheduled based upon a market assessment and base on my years of experience.

19. Would you say it is comparable to the prevailing rates in the area?

- a. I believe my rates are comparable and competitive to other rates in the area.

20. Do you foresee changing the rates in the near future?

- a. I do not foresee any changes to my rates in the near future.
- 21. Does your schedule of tariffs lay out transportation costs, rates, minimum charges etc.?
 - a. Yes. My tariffs layout transportation costs, rates and a minimum hourly charges.
- 22. Are there any plans to expand or add staff?
 - a. Yes. I would like to hire 3 to 7 people.
- 23. Do you have a training manual?
 - a. No. Currently, I do not have a training manual; however, as my business expands
I will have detailed policies and procedures for all of my employees.
- 24. As far as territory is concerned, what counties are you planning to serve?
 - a. I plan to serve Richland, Sumter, Greenville and Williamsburg counties.
- 25. Do you understand that you would be limited to those areas wherein you are approved?
 - a. Yes.
- 26. What kind of equipment do you currently have?
 - a. I have dollies, straps, and padding.
- 27. What plans for growth or expansion do you have as far as your fleet is concerned?
 - a. I have plans to purchase a 2009 GMC 26ft box truck with 3000 lbs capacity .
- 28. How do you manage the maintenance?
 - a. I will contract with a seasoned technician and maintenance man.
- 29. Does your company have a schedule that is used to ensure safety and maintenance of equipment?

- a. No, but once we obtain the equipment I will work with my technician to develop a schedule to ensure that my fleet and equipment remains in proper order.
- 30. Do you have a standard procedure in place for each move conducted?
 - a. Yes.